

September 13<sup>th</sup> 2013

**RE: Gary Mazzilli at Outsource Estimating, Inc.**

**To whom it may concern:**

We hired Gary Mazzilli to estimate two commercial jobs in Rockville, MD. He used On Screen Take-off (OST) and Quick bid (QB) estimating software. His work was very thorough and accurate.

Gary's knowledge on metal framing, acoustical ceilings, drywall, insulation, specifications and all aspects of construction including OST and QB estimating software are second to none.

We also hired him to train us in commercial estimating. The training was great and Gary did an excellent and very professional job. We will continue to use Gary's services for estimating commercial work and to keep training our estimating staff.

I highly recommend Gary for training personnel and to estimate any size job. Any company looking to train their estimating staff will find in Gary a very professional and knowledgeable instructor.

Should anyone have any question or require more information please do not hesitate to contact me.

Sincerely,

**Mario Retana | President**

Retana Contractors, LLC

10802 Old National Pike | New Market, MD 21774

**Tel:** 301-865-0209 | **Direct:** 301-761-4476 | **Fax:** 240-342-3435 | **Mobile:** 240-888-4850

[mario@retanacontractors.com](mailto:mario@retanacontractors.com) | [www.retanacontractors.com](http://www.retanacontractors.com)