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October 29, 2013

Outsource Estimating, Inc.
1828 Dockside Drive
Hayes, VA 23072

Attn.: Gary Mazzilli

Re: Estimating

Gary,

I wanted to take a minute and personally thank you for the estimating work you've done for us. As you know, I've used your services on three large apartment projects: Tasman, Verano and Amalfi. Your accuracy and attention to detail has proven to be invaluable. I especially appreciate your insight into what these complicated projects require. I've used your estimates both to check my own work and when I've been under time constraints.

If you ever need to provide references, please feel free to use my name. Thank you again for your help and I look forward to working with you in the future.

Regards,



Daniel Smith III
President